



# INTRODUCING: Cacoeli Kennedy Steeles LP - Tranche II

An equity opportunity to invest in a **substantially risk-reduced** land re-development project in the city of Toronto

**CACOELI KENNEDY STEELES LP** is offering a Tranche-II equity investment opportunity to participate in the land redevelopment project ("the Project") in the City of Toronto. With the recently obtained Official Plan Amendment ("OPA") approval as a mixed-use residential zoning, this Project has now eliminated the most significant risk in the land redevelopment process. In the next 12-18 months, the Project will proceed with the zoning application to confirm the density that has been largely discussed during the OPA application process. Once the zoning approval is complete or near completion, the Project will proceed with trade sale to builders, real estate companies or private investors.

Minimum investment: \$250,000

CACOELI is a disciplined multi-family asset manager and operator who acquires assets off-market and implements value-add strategy with a buy-and-hold approach.

**TRACK RECORD:** Average net levered IRR's to Cacoeli investors range from 13% to 30% since 2003. CACOELI is a

CACOELI KENNEDY STEELES LP DEAL **SUMMARY** TORONTO, ONTARIO, **KEY INVESTMENT MERITS** DETAIL **STRUCTURE** LIMITED PARTNERSHIP PROJECT TYPE MIXED-USE RESIDENTIAL HOUSING DEVELOPMENT LOCATION 4577 STEELES AVENUE FAST, TORONTO, ON. \$25M CURRENT APPRAISED VALUE PROPOSED DENSITY 290,000SF **12-18 MONTHS** PROJECT LIFE TARGET EQUITY RAISE \$3M TARGET ANNUALIZED RETURN **15-18**% THE RETURN IS COMPRISED OF A PREFERRED 8% PLUS 30% OF REMAINING PROFIT. EACH PROSPECTIVE INVESTOR IS REQUIRED TO EXECUTE A SUBSCRIPTION TO EFFECT AN INVESTMENT IN THE LIMITED PARTNERSHIP. OPPORTUNITY IS ONLY AVAILABLE TO ACCREDITED INVESTORS.

disciplined multi-residential asset manager and operator who acquires assets off-market and implements value-add strategies with an opportunistic approach. Currently, it owns, operates and manages more than 1.2 million sq.ft. of GTA real estate and over 250 multi-residential rental units valued at over \$200 million primarily in secondary Ontario markets.

1 Source: Cacoeli Asset Management







CURRENT & PROJECTED DEVELOPMENT SCHEDULE														PROJECTED EQUITY BUILDUP SCHEDULE	
1	2020	2021		2022					2023					2024	2022 2023 Q4 Q4
	Q4	Q1	• • • • • •	Q3 Offic	Q4 ial Planni	Q1 ning Amen	Q2 dment Ap	Q3 proval (Acc	Q4 Accompli	Q1 shed)	Q2	Q3	Q4	Q1	grows to
	Land P	<sup>o</sup> urchase								Zoning	g Amend	ment App	proval; S	ale	invests \$500k

## We target a yearly average return to the investor of 16%

Cacoeli & TerraBona have a combined 35+ years of experience in land/property development and multi-family asset management. Our investor returns have either met or exceeded projections in completed projects. Today, our target return in appropriately set at 8% preferred and profit share totalling a reasonable 16-18% return to investors after all obligations are met.

### **EXECUTION TEAM**



CACOELI - PROJECT EXECUTION TEAM:
Cacoeli group of companies is a fullyintegrated real estate asset and property
management firm. It specializes in
identifying, repositioning and operating
multi-residential rental projects in
southwestern Ontario. Over the past 19
years, Cacoeli has organized 22
repositioning projects in the past 19 years,
and completed 11 projects



**TERRABONA - DEVELOPMENT MANAGER:** Majid Tavakoli, CEO of TerraBona Developments Ltd., has developed over 350 acres of development land & created over \$1.5B in added value for his clients through his expertise in site selection, acquisitions as well as his knowledge of the municipal planning and development process. He has an extensive contact network to assist in identifying development, and currently manages the entire development process of 900+ affordable housing units.





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It is important for investors to consider the particular risk factors that may affect the real estate investment markets generally and therefore the availability and stability of LP distributions. See "Risk Factors" in the LP's marketing deck for a more complete discussion of these risks and their potential consequences.

#### CHRRENCY

In the presentation, all dollar amounts are expressed in Canadian dollars, unless otherwise stated.